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GRANTSEEKING AND GRANT PROPOSAL WRITING

Grantseeking

Bauer, David G. **The "How to" Grants Manual: Successful Grantseeking Techniques for Obtaining Public and Private Grants** 5th ed. Westport, CT: Praeger, 2003. Call #: 658.1 Baue

Brown, Larissa. **Demystifying Grant Seeking: What You Really Need to Do to Get Grants.** San Francisco, Calif.: Jossey-Bass, 2001. Call #: 658.15224 Brow

Ferguson, Jacqueline. **The Grantseeker's Answerbook: Fundraising Experts Respond to the Most Commonly Asked Questions.** Gaithersburg, MD: Aspen Publishers, 1999. Call #: 658.15224 Ferg

The Foundation Center's Guide to Grantseeking on the Web. New York, NY: Foundation Center, 2003. Call # 361.7 Foun

Foundation Fundamentals. New York, NY: Foundation Center, 1999. Call #: 361.763 Foun

Golden, Susan L. **Secrets of Successful Grantsmanship: A Guerrilla Guide to Raising Money.** San Francisco, CA: Jossey-Bass, 1997. Call #: 658.15 Gold

How to Get Grants and Free Stuff. Annapolis Junction, MD: NEA Professional Library, 1998. Call #: 658.15224 Howt

Grant Proposal Writing

Barbarto, Joseph. **Writing for a Good Cause: the Complete Guide to Drafting Proposals and Other Persuasive Pieces.** New York, N. Y.: Simon & Schuster, 2000. Call #: 658.15224.

Barber, Daniel M. **Finding Funding: the Comprehensive Guide to Grant Writing.** Long Beach, Calif.: Bond Street Publishers, 2002. Call #: 658.15224 Barb

Brewer, Ernest W. **Finding Funding: Grantwriting From Start to Finish, Including Project Management and Internet Use.** Thousand Oaks, CA: Corwin Press, 1998. Call #: 379.1 Brew (2001 edition on order)

Carlson, Mim. **Winning Grants Step by Step: the Complete Workbook for Planning, Developing, Writing, Successful Proposals.** San Francisco, Calif.: Jossey-Bass, 2002. Call #: 658.15 Carl

Ferguson, Jacqueline. **The Grantseeker's Guide to Project Evaluation.** Alexandria, VA: Capital Publications, 1997. Call #: 001.44 Gran (1999 edition on order)

Freeman, Algeania W. **Recipe for Grant Writing: A Simplistic Guide for Schools, Religious Organizations, and Community Agencies.** Kearney, NE: Morris Publishers, 1997. Call #: 658.15224 Free

Geever, Jane C. **The Foundation Center's Guide to Proposal Writing.** New York, NY: Foundation Center, 2001. Call #: 658.15 Geev

Gitlin, Laura N. **Successful Grant Writing: Strategies for Health and Human Service Professionals.** New York, NY: Springer Publishing Company, 1996. Call #: 658.15224 Gitl

Grant Your Wish: Learn From the Professionals How to Write a Successful Grant Proposal. Ft. Lauderdale, FL: Successful Images, Inc., 1998. Call #: Media 361.7 Gran (Note: 30 minutes. Video teaches 12 key elements of a proposal, one absolute don't in writing a proposal, why some proposals get funded and others do not, how to create a budget, and where to get a list of funding sources.)

The Grantwriter's Start-Up Kit: A Beginner's Guide to Grant Proposals. San Francisco, CA: Jossey-Bass Publishers, 2000. Call #: Media 361.7 Gran (Note: 30 minutes + 1 workbook. Designed for the fundraiser looking for practical skills and guidance, this video and workbook help start the process of writing a successful grant proposal to a foundation or other donor.)

Hale, Phale D. **Writing Grant Proposals That Win.** Gaithersburg, MD: Aspen Publishers, c1999. Call #: 658.15224 Hale

League, V.C. **The Proposal Writer's Workshop: A Guide to Help You Write Winning Proposals.** Sacramento, CA: Curry-Co Publications, 1998. Call #: 361.7 Leag

Locke, Lawrence F. **Proposals That Work: A Guide For Planning Dissertations and Grant Proposals.** Thousand Oaks, CA: Sage, 2000. Call #: 001.44 Lock

Miner, Lynn E. **Proposal Planning and Writing.** Phoenix, AZ: Oryx Press, 1998. Call #: 658.15 Mine (2003 edition on order)

Orlich, Donald C. **Designing Successful Grant Proposals.** Alexandria, VA: Association for Supervision and Curriculum Development, 1996. Call #: 379.1 Orli

Winn, Debra Maldon. **Six Easy Steps to Millions in Grants: A Grant-Writing Manual.** El Cerrito, CA: Maldon Enterprise, 1996. Call #: 658.15224 Winn

Winning Strategies for Developing Grant Proposals. Washington, DC: Government Information Services, 1999. Call #: 658.15224 Winn

Information on Proposal Writing on the Web

The **Foundation Center's Proposal Writing Short Course** is a free two-part course covering the basic components of a proposal and the important elements such as budget and expenses, administration, and the research process involved in writing a proposal.
www.fdncenter.org/learn/shortcourse/prop1.html

The **Foundation Center** has links to sample grant proposals.
www.fdncenter.org/learn/faqs/html/propsample.html

The Catalog of Federal Domestic Assistance has a short section on **Developing And Writing Grant Proposals.**
www.cfda.gov/public/cat-writing.htm

Non-profit guides provides basic grant writing information and several sample grant proposals.
www.npguides.org

Sample Grants

Examples of grant proposals are usually difficult to find because they are typically specific to the organization requesting funding as well as the donor's mission.

Frost, Gordon J. **Winning Grant Proposals: Eleven Successful Appeals by American Nonprofits to Corporation, Foundations, Individuals, and Government Agencies.** Rockville, MD: Fund Raising Institute, 1993. Call #: 658.15 Winn

Moore, Pam. **Models for Success: A Look at Grant-Winning Proposals.** Alexandria, VA: Capitol Publications, 1990. Call #: 361.6 Mode

Foundation Center. **The Foundation Center's Guide to Winning Proposals.** New York: Foundation Center, 2003. Call #: 658.15 Foun

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